



4Q 2023 Results Conference Call Presentation

March 2024

2023 Highlights

Natural Gas Sales:

- 178 mmcf, within guidance of 160-206 mmcf

Financial:

- Record EBITDA: \$237 million dollars
- ROCE: 11%

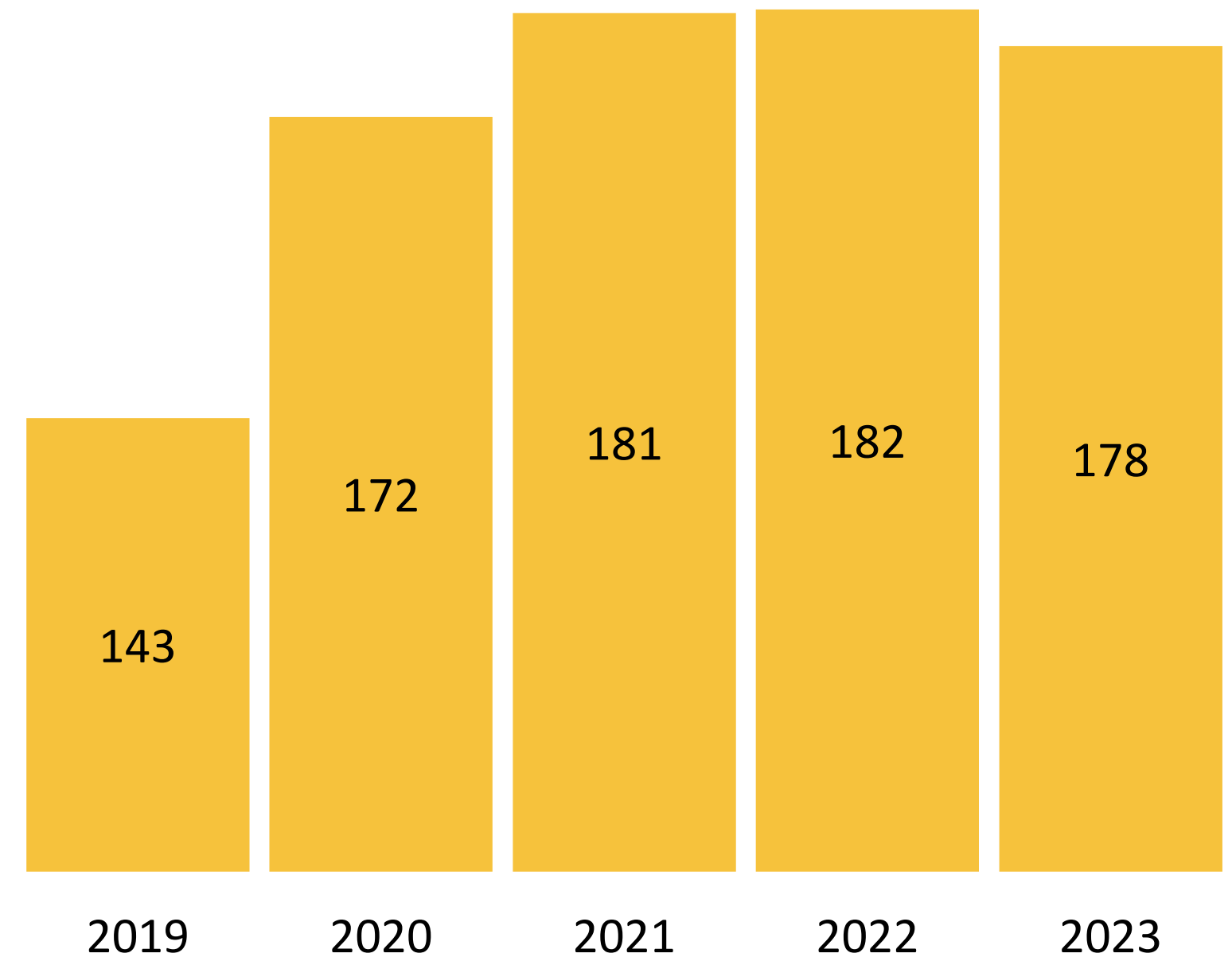
Return of Capital:

- Maintained Dividend

Business Development:

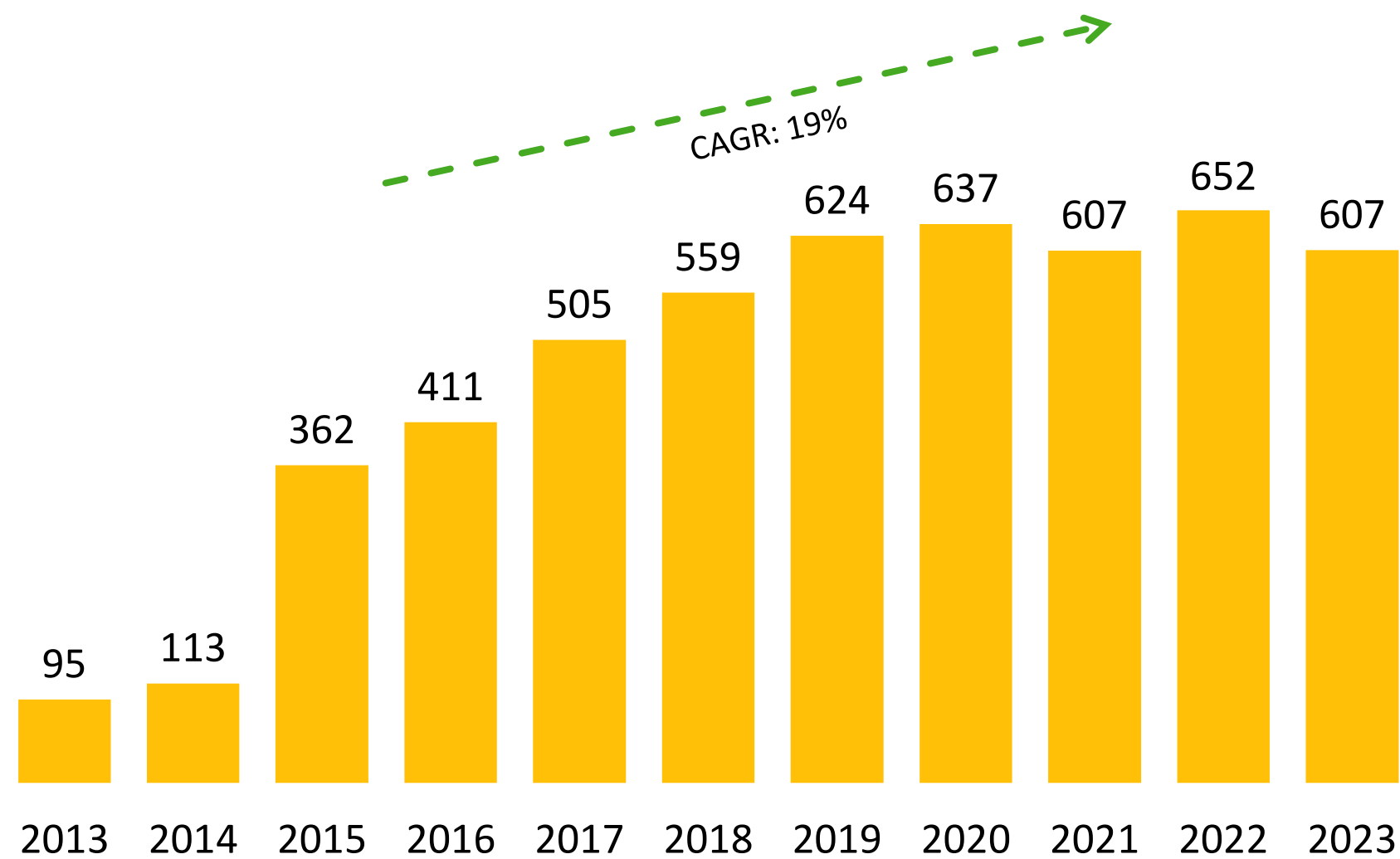
- 3 new contracts awarded as part of Bolivia country entry

**Realized Natural Gas Sales
(mmcf)**

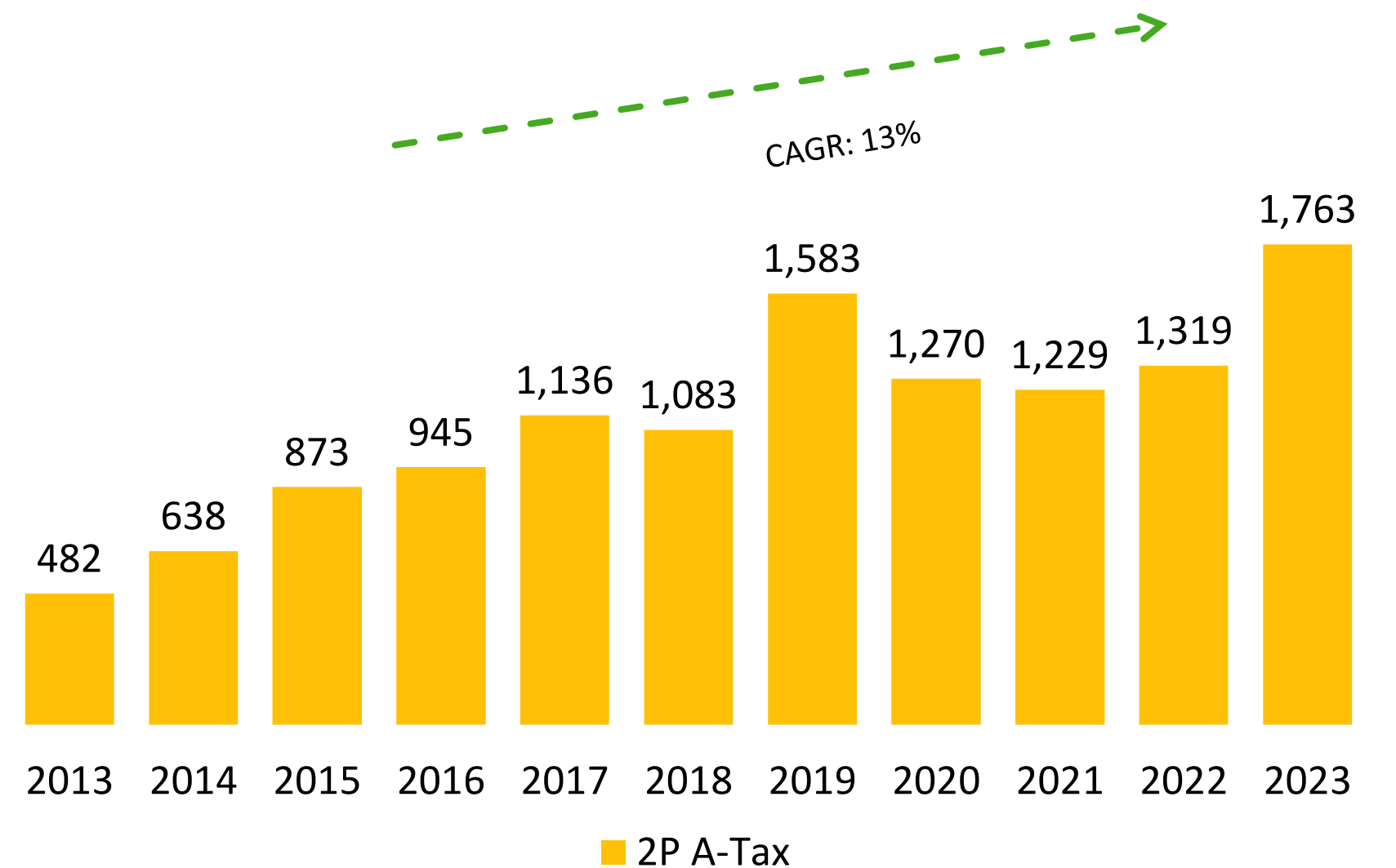


Maintaining Reserves, Driving Value

2P Reserves (bcfe)



2P After-Tax NPV10 (US\$MM)¹



2023 Highlights:

- No negative technical revisions
- Added 21 Bcfe in the proved category
- Added 20 Bcfe in the proved + probable category
- Increased NPV-10 as a result of positive market dynamics

Reserve Life Index (yrs):

1P 4.8 years
2P 9.9 years

1. CAGR calculations are based on growth from values as at June 2013 to most recent actuals. Historic Gas Reserves evolution is as per NI 51-101 annual disclosures for reserves reconciliation, as reported in our Annual Information Forms on SEDAR. From December 31, 2015 onwards, Canacol changed its fiscal year-end from June 30 to December 31.

2. Important disclosures regarding reserves information shown are on Advisories slide at the end of the presentation, as well as our press release dated March 21, 2023.

3. 2013 & 2014 figures are as of June 30. From December 31, 2015 onwards, Canacol changed its fiscal year-end from Juspun out to shareholders with Arrow Exploration in 2018, as well as "deemed volumes" for operations in Ecuador that were also ne 30 to December 31. Historic reserves are for Colombia gas only and exclude light and medium oil reserves that were divested in 2018. 2022 and 2023 2P reserves include 33 bcfe and 37 bcfe of oil reserves and deemed volumes.

4. Working Interest reserves per the independent reserve report prepared by Boury Global Energy Consultants ("Boury") effective Dec. 31, 2022. Reserves Life Index based on annualized fourth quarter 2023 conventional natural gas production of 177,985 Mcfpd.

Committed with our ESG Strategy

We are proud to be part of the S&P Global
Sustainability Yearbook 2024

*Orgullosos de ser miembros del Anuario de
Sostenibilidad de S&P Global 2024*

Canacol Energy Ltd
Oil & Gas Upstream & Integrated Industry

**Sustainability
Yearbook Member**

S&P Global Corporate Sustainability
Assessment (CSA) Score 2023

S&P Global CSA Score 2023: 69/100
Score date: February 7, 2024
The S&P Global Corporate Sustainability Assessment (CSA) Score is the S&P
Global ESG Score without the inclusion of any modelling approaches.
Position and scores are industry specific and reflect exclusion screening criteria.
Learn more at <https://www.spglobal.com/esg/csa/yearbook/methodology/>

S&P Global



Canacol Energy Ltd
Oil & Gas Upstream & Integrated Industry

Top 10%

S&P Global Corporate Sustainability
Assessment (CSA) Score 2023

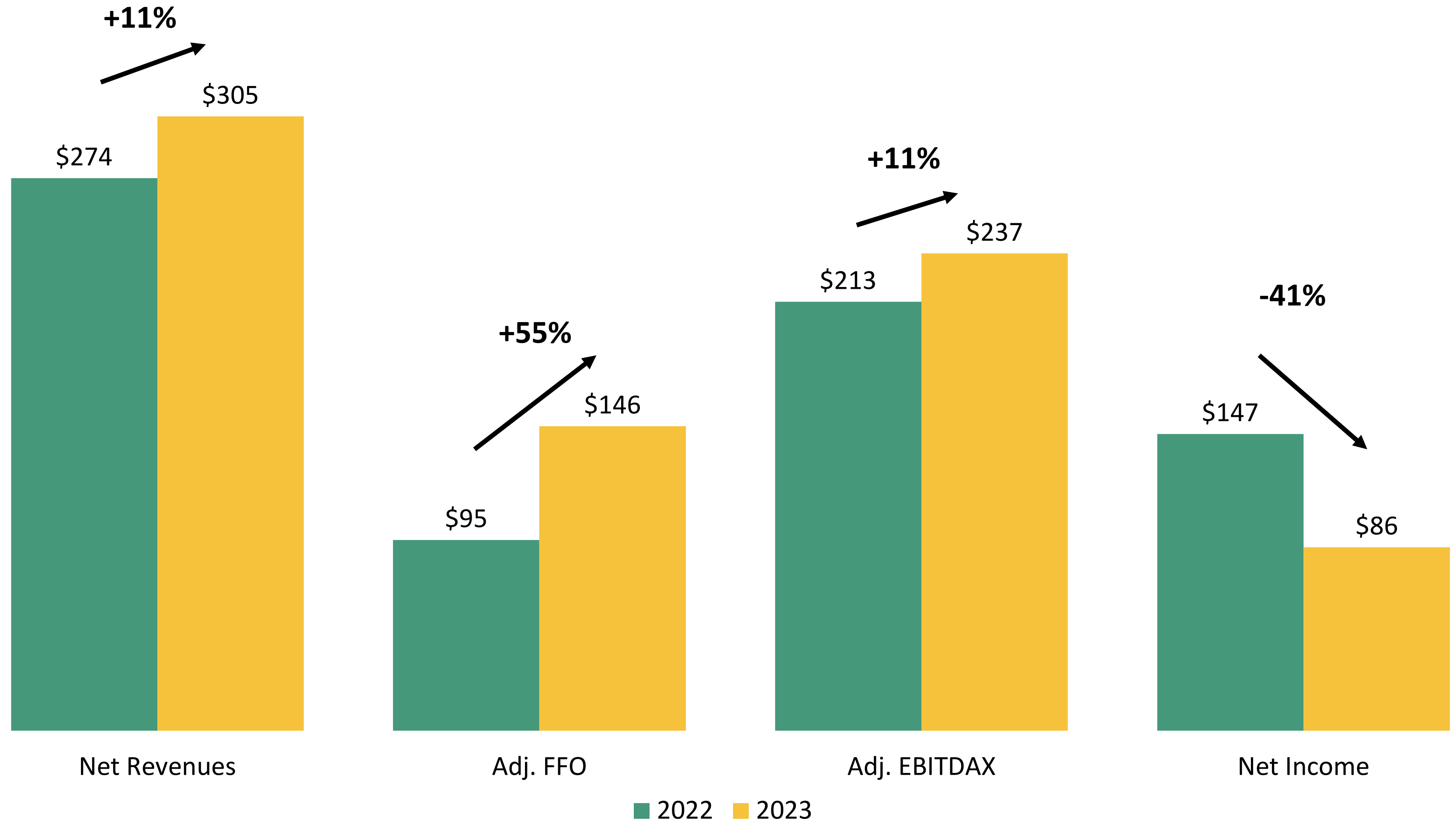
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S&P Global



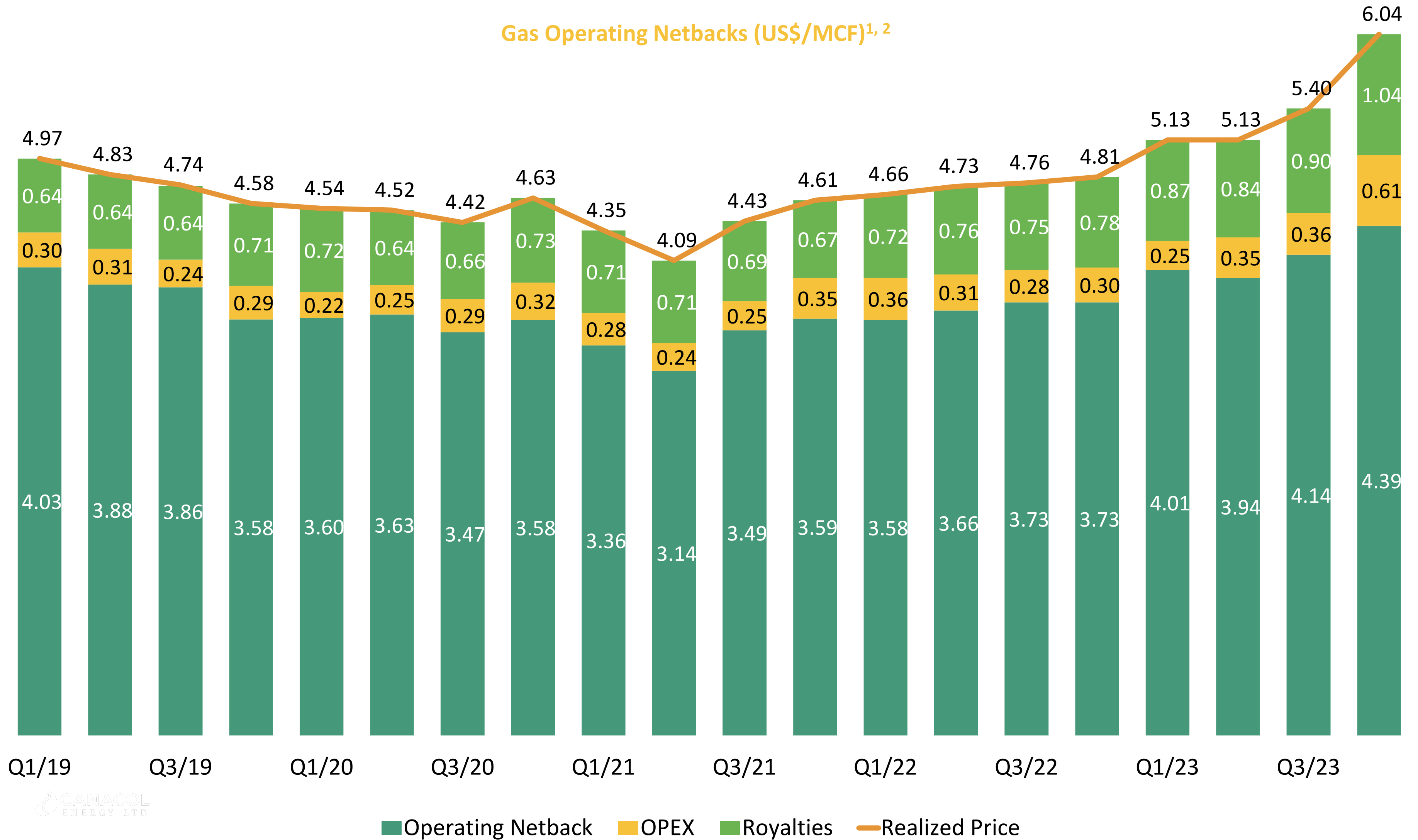
2023 Sustainability Report to be released in May 2024

Growing Revenues and EBITDAX



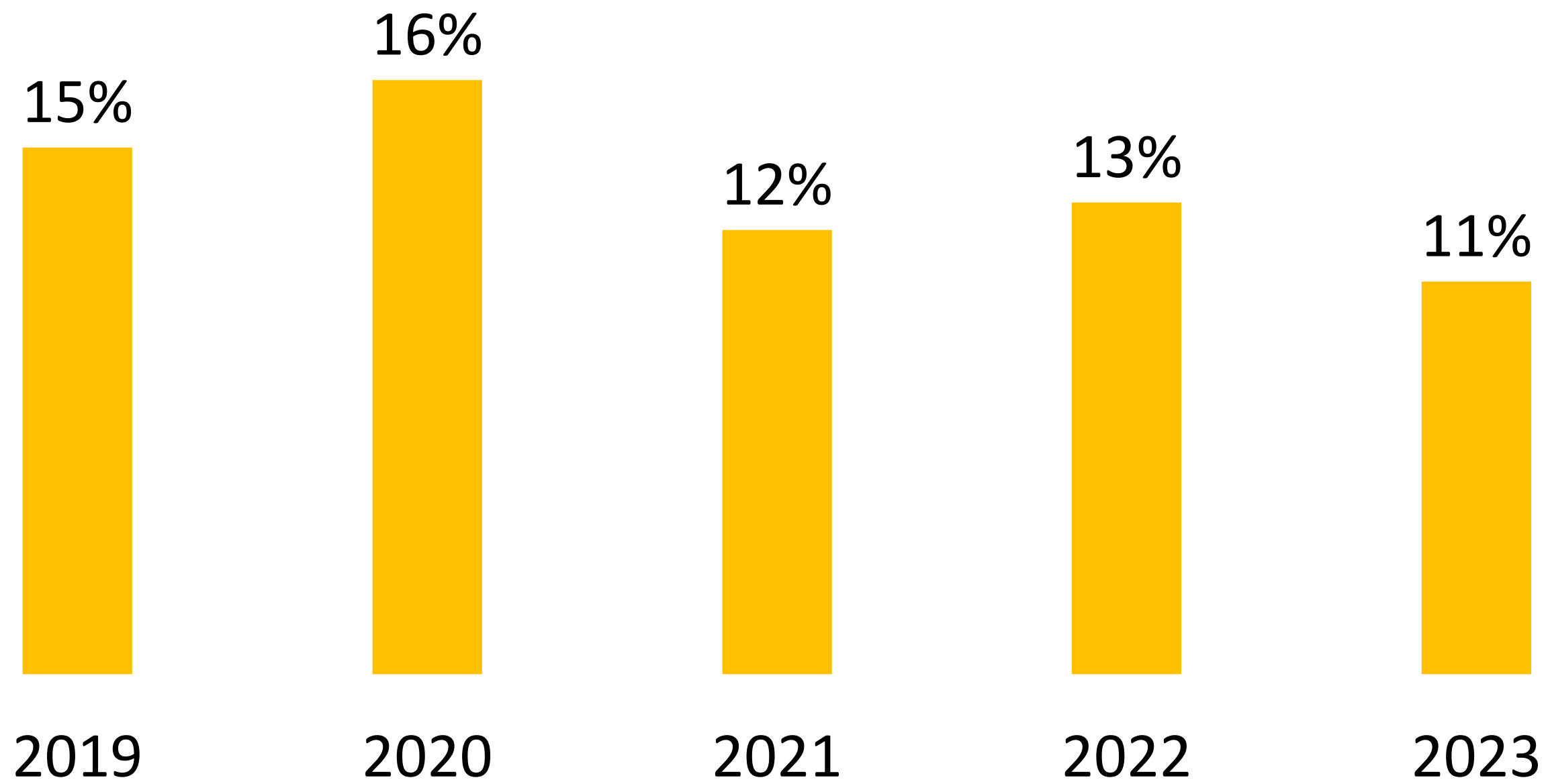
High Prices + Low Cost = High Netbacks²

Gas Operating Netbacks (US\$/MCF)^{1, 2}



1) Realized Price shown is net of transportation costs.
 2) Netbacks are non-IFRS measures, calculated as follows for gas operations only for the purposes of this slide. Operating Netback is calculated as revenue, net of transportation expense, less royalties, less operating expenses, calculated on a per unit basis of sales volumes.

High Return On Capital Employed (ROCE)¹

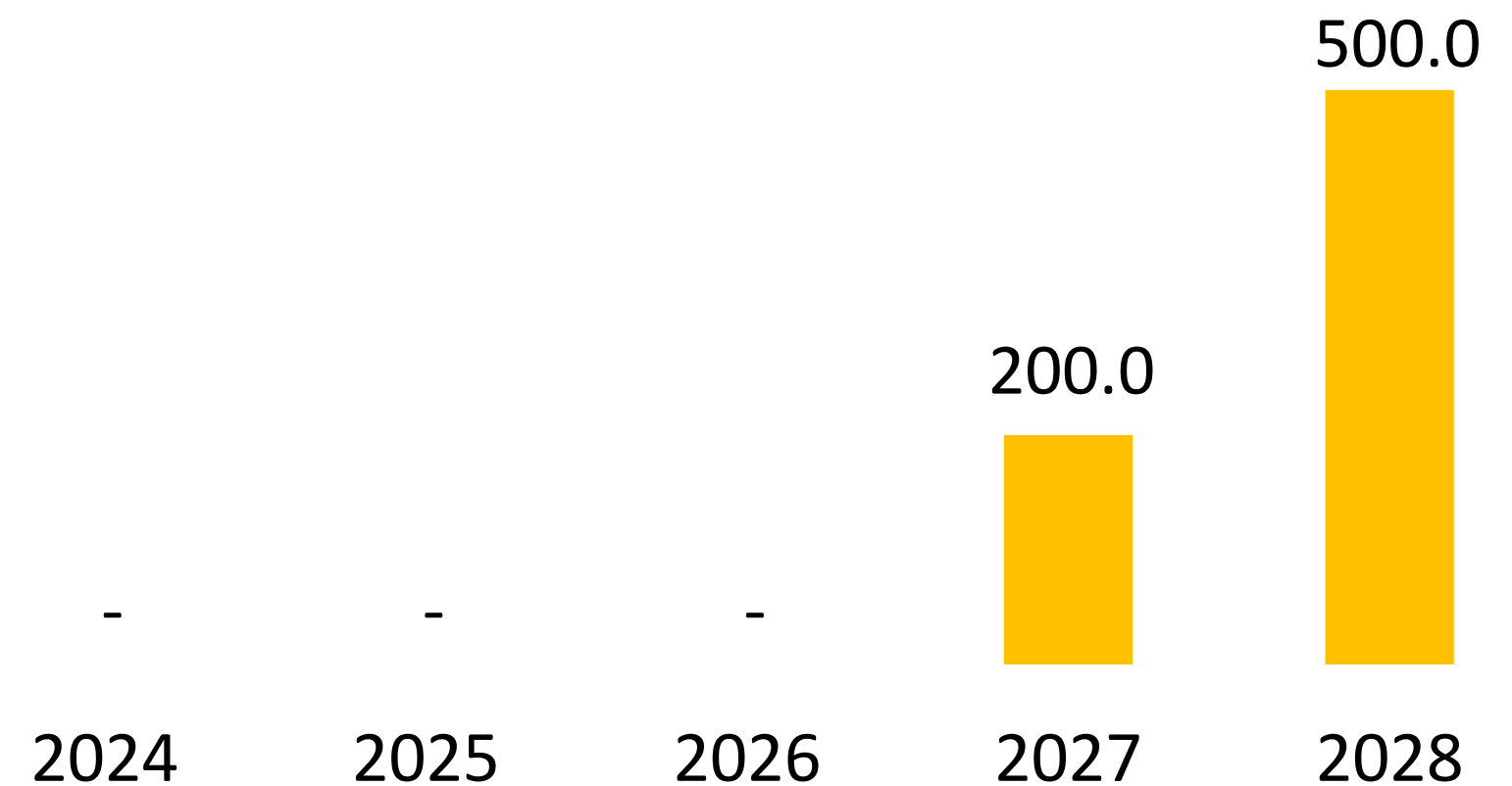


Finance¹

Debt Profile:

- Senior Notes: \$500 million
 - Maturity: Nov 2028,
 - Interest Rate: 5.75%
 - Ratings: Fitch: BB-, S&P: BB-, Moody's B1
- Revolving Credit Facility: \$200 million
 - \$200 million drawn
 - Maturity: Feb 2027
 - Interest Rate: SOFR + 4.5% on drawn amounts
- Lease Obligations: \$13.4 million
 - Multiple Interest Rates, Maturities, and Currency Denominations

Principal Maturities (US\$mm)



Cash: \$39 mm

Consolidated Leverage Ratio (LTM Adj. EBITDA / Net Debt)²: 2.85x

2024 Plan

Gas Sales

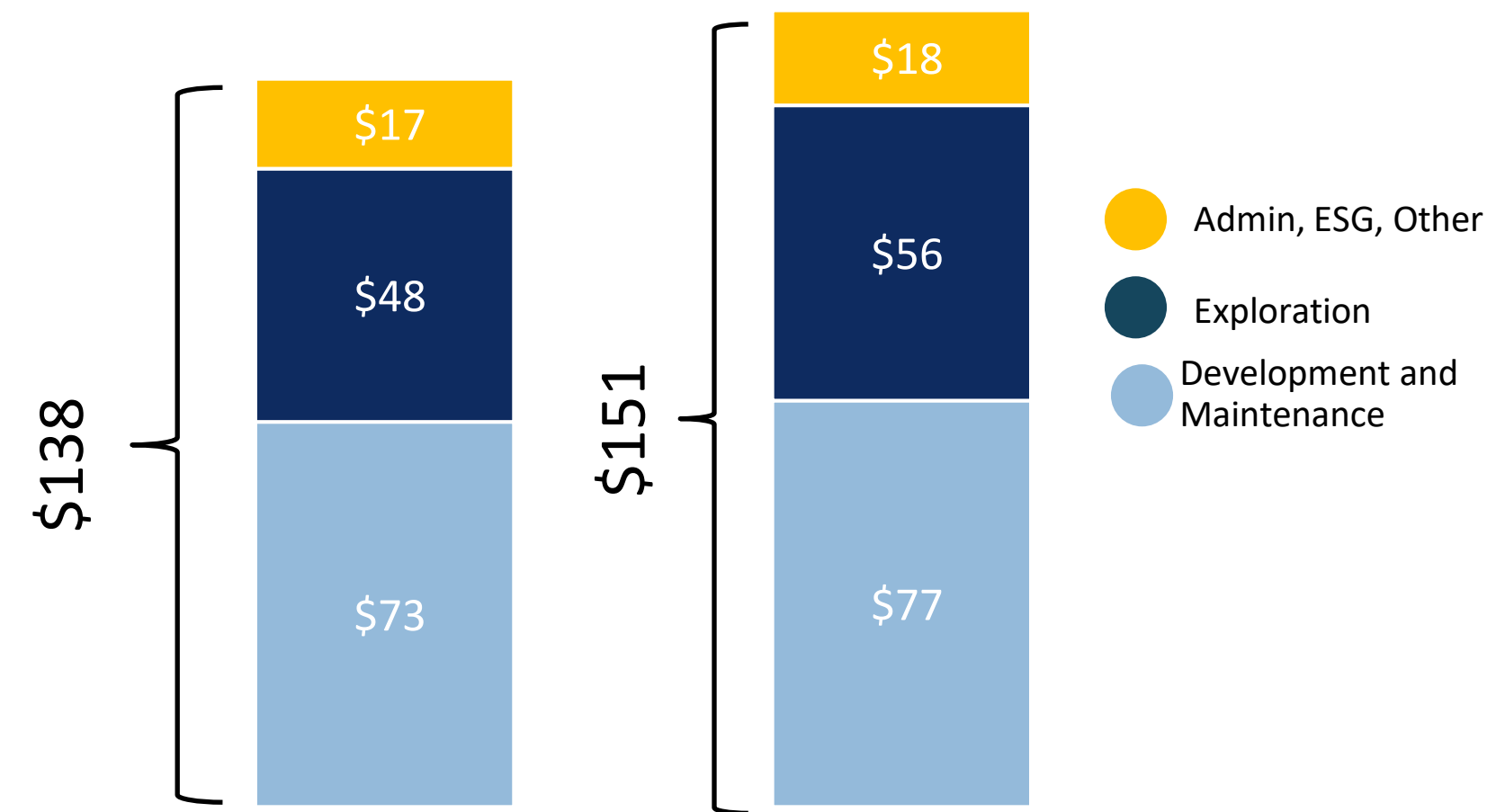
160 – 177 MMscfpd

2024 Guidance	2023	Low End	High End
Natural gas sales volume (MMscfpd)	178	160	177
Interruptible spot sales as a % of total	17%	23%	30%
Assumed average gas sales price (\$/Mcf)	\$5.41	\$6.59	\$6.59
Netback (\$/Mcf)	\$4.11	\$4.91	\$4.91
EBITDA (US\$ millions)	\$236	\$250	\$290

EBITDA Sensitivities (US\$MM)

		Average Realized Gas Price (US\$/mcf)		
		-5%		+5%
		\$6.26	\$6.59	\$6.92
Natural gas sales volume (MMscfpd)	160	\$234	\$250	\$266
	177	\$272	\$290	\$308

CAPEX US\$138 - \$151 MM

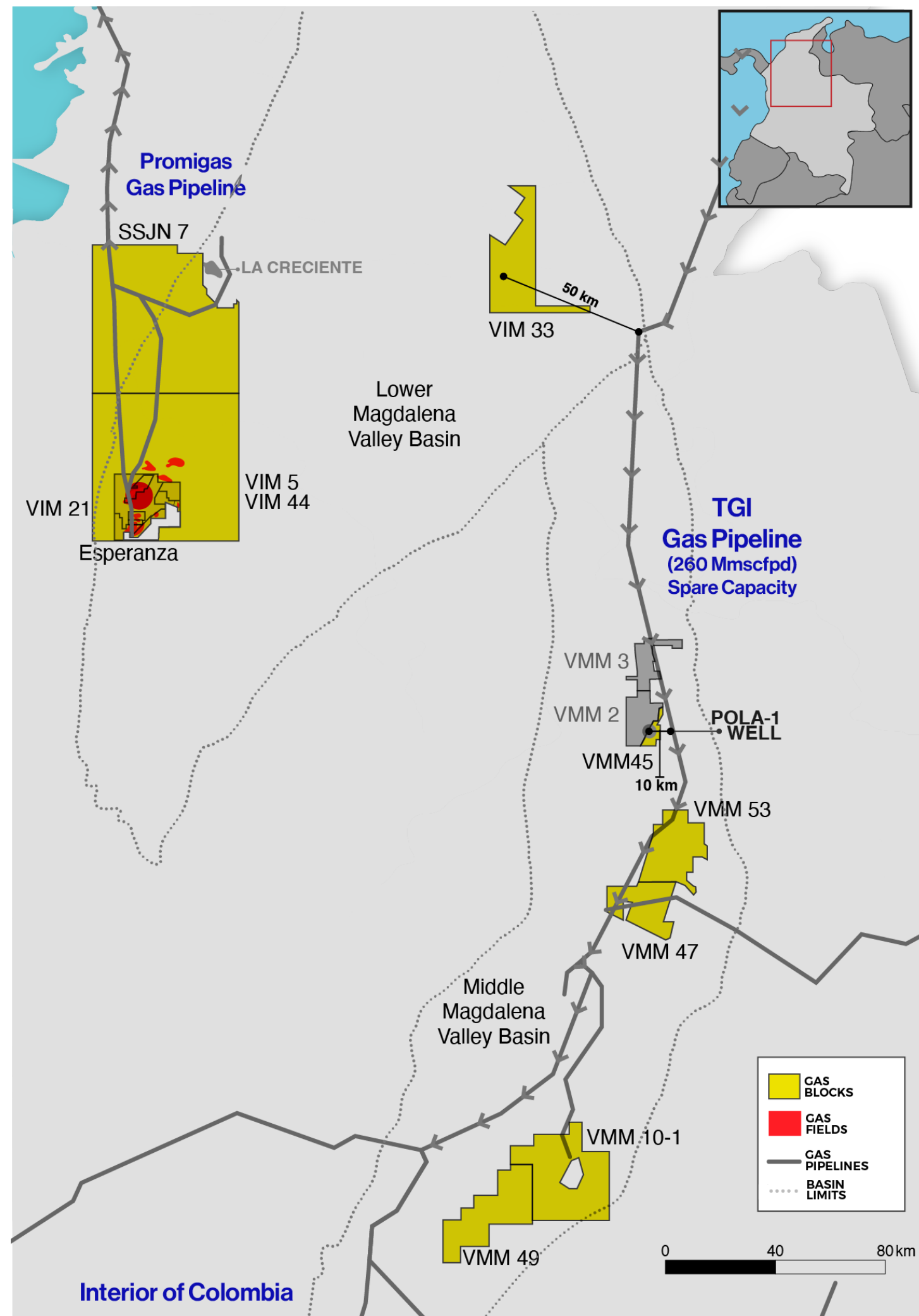


Focused on:

- Maintaining production, cash flow and reserves in core Lower Magdalena Valley
- Drilling up to 9 wells, including 4 exploration wells

Positioned for Growth

Large resource base



Continue Utilizing Best-in-Class Technology and Expertise to De-Risk Large Resource Potential

Land (Gas):
Blocks: 11
Net Acres: 1.8MM

Mean Prospective Resources:
Un-risked: 20.5 TCF
Risked: 7.6 TCF

	Prospects / Leads	Gross Prospective Resources (Bcf) ¹				
		Unrisked				Risked
		Low P90	Best P50	Mean	High P10	Mean
Tertiary Clastic Reservoirs in LMV & MMV	160	2,533	3,098	3,221	4,012	986
Cretaceous Reservoirs in MMV	18	12,278	16,618	17,304	23,080	6,590
Aggregation Total	178	15,414	19,870	20,525	26,380	7,576
<i>Of which: Pola-1 Prospect</i>	<i>1</i>	<i>579</i>	<i>1,057</i>	<i>1,161</i>	<i>1,890</i>	<i>470</i>

Track record²

Exploration/appraisal wells	35/43 (81%)
Development wells	30/32 (94%)
Total wells	65/75 (87%)

- Conveyor belt strategy to steadily drill 178 individual prospects and leads to target conversion of resources to reserves with high capital efficiency
- Proved producing Tertiary Clastic Reservoirs in the Lower Magdalena Basin & exciting new play potential in Cretaceous Reservoirs in the Middle Magdalena Basin

1. Gross prospective resources for conventional natural gas report prepared by Boury Global Energy Consultants (BGEC), effective Dec 31, 2021.

2. Track record reflects gas drilling success over period 2014 through 2023.



Q&A

Advisories

This presentation is provided for informational purposes only during the 4Q 2023 Financial Results Conference Call held on the 22nd of March 2024, is not complete and may not contain certain material information about Canacol Energy Ltd. ("Canacol" or the "Company"), including important disclosures and risk factors associated with an investment in Canacol. This presentation does not take into account the particular investment objectives or financial circumstances of any specific person who may receive it and does not constitute an offer to sell or a solicitation of an offer to buy any security in Canada, the United States or any other jurisdiction. The contents of this presentation have not been approved or disapproved by any securities commission or regulatory authority in Canada, the United States or any other jurisdiction, and Canacol expressly disclaims any duty on Canacol to make disclosure or any filings with any securities commission or regulatory authority, beyond that imposed by applicable laws.

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All dollar amounts are shown in US dollars, unless indicated otherwise.

Forward Looking Statements

This presentation may include certain forward looking statements. All statements other than statements of historical fact, included herein, including, without limitation, statements regarding future plans and objectives of Canacol Energy Ltd. ("Canacol" or the "Corporation"), are forward-looking statements that involve various risks, assumptions, estimates, and uncertainties. These statements reflect the current internal projections, expectations or beliefs of Canacol and are based on information currently available to the Corporation. There can be no assurance that such statements will prove to be accurate, and actual results and future events could differ materially from those anticipated in such statements. All of the forward looking statements contained in this presentation are qualified by these cautionary statements and the risk factors described above. Furthermore, all such statements are made as of the date this presentation is given and Canacol assumes no obligation to update or revise these statements.

Financial Information

Non-IFRS measures

Canacol uses various measures to evaluate its performance that do not have a standardized meaning prescribed under International Financial Reporting Standards ("IFRS").

- Adjusted Funds from operations represents cash flow (used) provided by operating activities before the settlement of decommissioning obligations, payment of a litigation settlement liability and changes in non-cash working capital.
- EBITDAX is calculated on a rolling 12-month basis and is defined as net income (loss) and comprehensive income (loss) adjusted for interest, income taxes, depreciation, depletion, amortization, exploration expenses and other similar non-recurring or non-cash charges.

Canacol considers these measures as key measures to demonstrate its ability to generate the cash flow necessary to fund future growth through capital investment, pay dividend and to repay its debt. These measures should not be considered as an alternative to, or more meaningful than, cash provided by operating activities or net income (loss) and comprehensive income (loss) as determined in accordance with IFRS as an indicator of the Corporation's performance. The Corporation's determination of these measures may not be comparable to that reported by other companies. The Corporation also presents funds from operations per share, whereby per share amounts are calculated using weighted average shares outstanding consistent with the calculation of net income (loss) and comprehensive income (loss) per share.

In addition to the above, management uses working capital and operating netback measures.

- Working capital is calculated as current assets less current liabilities, excluding current portion of long-term obligations, and is used to evaluate the Corporation's financial leverage.
- Net debt is defined as the principal amount of its outstanding long-term obligations less working capital, as defined above.
- Operating netback is a benchmark common in the oil and gas industry and is calculated as revenue, net of transportation expense, less royalties, less operating expenses, calculated on a per unit basis of sales volumes. Operating netback is an important measure in evaluating operational performance as it demonstrates profitability relative to current commodity prices.

Working capital and operating netback as presented do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures for other entities.

Advisories

The Corporation also presents adjusted funds from operations per share, whereby per share amounts are calculated using the weighted-average shares outstanding consistent with the calculation of net income (loss) and comprehensive income (loss) per share.

The following table reconciles the Corporation's cash provided by operating activities to adjusted funds from operations:

	Three months ended December 31,		Year ended December 31,	
	2023	2022	2023	2022
Cash flows provided (used) by operating activities	\$ 22,571	\$ 50,034	\$ 95,339	\$ 185,429
Changes in non-cash working capital	10,303	(67,011)	52,647	(90,789)
Settlement of decommissioning obligations	—	—	217	—
Adjusted funds from operations	\$ 32,874	\$ (16,977)	\$ 148,203	\$ 94,640

The following table reconciles the Corporation's net income (loss) and comprehensive income (loss) to adjusted EBITDAX:

	2023				
	Q1	Q2	Q3	Q4	Rolling
Net income (loss) and comprehensive income (loss)	\$ 16,874	\$ 39,990	\$ (524)	\$ 31,812	\$ 88,152
(+) Interest expense	9,671	12,182	12,001	12,998	46,852
(+) Income tax expense	8,869	(14,500)	(5,596)	(15,992)	(27,219)
(+) Depletion and depreciation	18,971	19,249	17,619	20,086	75,925
(+) Exploration expense	—	—	—	—	—
(+) Impairment of long lived assets	—	—	32,604	2,750	35,354
(+) Pre-license costs	408	198	270	327	1,203
(+) Unrealized foreign exchange loss (gain)	1,745	245	1,354	(2,316)	1,028
(+/-) Other non-cash or non-recurring items	4,390	3,290	4,375	3,478	15,533
Adjusted EBITDAX	\$ 60,928	\$ 60,654	\$ 62,103	\$ 53,143	\$ 236,828