

# Canacol Energy Ltd. Reports a 22% Increase in Netback and an Adjusted EBITDAX of \$61 Million in Q1 2024

**CALGARY, ALBERTA - (May 9, 2024)** - Canacol Energy Ltd. ("Canacol" or the "Corporation") (TSX:CNE; OTCQX:CNNEF; BVC:CNEC) is pleased to report its financial and operating results for the three months ended March 31, 2024. Dollar amounts are expressed in United States dollars, with the exception of Canadian dollar unit prices ("C\$") where indicated and otherwise noted.

## Highlights for the three months ended March 31, 2024

- Adjusted funds from operations increased 29% to \$42.2 million for the three months ended March 31, 2024, compared to \$32.7 million for the same period in 2023, mainly due to an increase in EBITDAX combined with a decrease in current income tax expense.
- Adjusted EBITDAX increased slightly to \$61.0 million for the three months ended March 31, 2024, compared to \$60.9 million for the same period in 2023. The increase is mainly due to an increase of natural gas operating netback, offset by a decrease in realized contractual natural gas and LNG sales volume.
- The Corporation's natural gas and LNG operating netback increased 22% to \$4.90 per Mcf for the three months
  ended March 31, 2024, compared to \$4.01 per Mcf for the same period in 2023. The increase is largely due to
  a 19% increase in average sales prices of firm long-term fixed-priced contracts to \$6.04 per Mcf for the three
  months ended March 31, 2024, compared to \$5.09 per Mcf for the same period in 2023.
- Total revenues, net of royalties and transportation expenses for the three months ended March 31, 2024 increased 5% to \$77.7 million, compared to \$73.9 million for the same period in 2023, mainly due to higher average sales price, net of transportation expenses, offset by a decrease in realized natural gas and LNG sales volume.
- Realized contractual natural gas sales volume decreased 19% to 150.4 MMcfpd for the three months ended March 31, 2024, compared to 185.6 MMcfpd for the same period in 2023. However, as reported in the Corporation's April 29, 2024 news release, natural gas sales volume averaged 164 MMcfpd for the latter half of April 2024.
- The Corporation realized a net income of \$3.7 million for the three months ended March 31, 2024, compared to a net income of \$16.9 million for the same period in 2023. The decrease in net income for the three months ended March 31, 2024 is driven by a non-cash deferred income tax expense of \$0.5 million as compared to a deferred income tax recovery of \$17.4 million in 2023.
- Net cash capital expenditures for the three months ended March 31, 2024 was \$35.9 million compared to \$47.1 million for the same period in 2023.
- As at March 31, 2024, the Corporation had \$25.1 million in cash and cash equivalents and \$11.2 million in working capital deficit.

### **Annual General Meeting of Shareholders**

The Corporation will hold its Annual General Meeting of Shareholders ("AGM") at 8:00 am (EST) on June 27, 2024 in Bogota, Colombia, at the Hotel NH Collection Teleport. The Corporation will provide a toll free dial-in for participants to attend the AGM.

### Outlook

The Corporation's long-term plan is focused on a) maintaining and growing Canacol's reserve base and production from its core assets in the Lower Magdalena Valley Basin ("LMV"), targeting the full use of existing transportation infrastructure; b) exploring high impact exploration opportunities in the Middle Magdalena Valley Basin ("MMV"); c) strategic entrance into the gas market in Bolivia, and d) continue to develop and improve in the area of ESG.

For 2024, the Corporation remains focused on the following objectives:

- 1) In line with maintaining and growing Canacol's reserves and production in its core gas assets in the LMV, the Corporation is executing comprehensive development and exploration programs. The Corporation aims to optimize its production and increase reserves by drilling up to five development wells, install new compression and processing facilities, and workover operations of producing wells in the Corporation's key gas fields. The Corporation has completed the drilling of two successful exploration wells, Pomelo-1 and Chondaturo-1, and two successful development wells, Clarinete-10 and Chontaduro-2. The Chontaduro-2 well was recently completed and tested at 12 MMcfpd, and is currently producing into the Jobo gas treatment facility. Through these above mentioned activities, the Corporation managed to stabilize its gas sales at an average rate of 150 MMcfpd during Q1 of 2024, and lifted gas sales to approximately 169 MMcfpd by the end of April 2024. The Corporation expects to drill the higher impact Cardomomo-1 exploration well in mid-summer of 2024. These development and exploration activities are planned to support Canacol's robust EBITDA generation and allow the Corporation to capitalize on strong market dynamics in 2024.
- 2) Maintaining a low cost of capital, cash liquidity and balance sheet flexibility to invest for the long term. In a year of expected, highly supportive gas market dynamics, the Corporation is tactically prioritizing investments in the LMV and has therefore decided to postpone drilling of the Pola-1 exploration well located in the MMV to 2025. On April 26, 2024, the Corporation sold its non-core investment in Arrow for gross proceeds of \$13.8 million to add additional liquidity. As at April 30, 2024, the Corporation had a cash balance of approximately \$30 million, not including the Arrow share sale proceeds, which trade settled on May 3, 2024.
- 3) Bolivia: achieve the government's approval of a fourth E&P contract that covers an existing gas field reactivation, to begin development operations with a view to adding reserves and production and commencing gas sales in 2025.
- 4) Continue with the Corporation's commitment to its environmental, social and governance strategy.

FINANCIAL & OPERATING HIGHLIGHTS
(in United States dollars (tabular amounts in thousands) except as otherwise noted)

Financial		Three months ended March 31,		
	2024	2023	Change	
Total revenues, net of royalties and transportation expense	77,691	73,913	5%	
Adjusted EBITDAX <sup>(1)</sup>	61,041	60,928	—%	
Adjusted funds from operations <sup>(1)</sup>	42,226	32,693	29%	
Per share – basic (\$) <sup>(1)</sup>	1.24	0.96	29%	
Per share - diluted (\$) <sup>(1)</sup>	1.24	0.96	29%	
Cash flows provided by operating activities	54,719	30,969	77%	
Per share – basic (\$)	1.60	0.91	76%	
Per share – diluted (\$)	1.60	0.91	76%	
Net income and comprehensive income	3,654	16,874	(78%)	
Per share – basic (\$)	0.11	0.49	(78%)	
Per share – diluted (\$)	0.11	0.49	(78%)	
Weighted average shares outstanding – basic	34,111	34,111	—%	
Weighted average shares outstanding – diluted	34,111	34,111	—%	
Net cash capital expenditures <sup>(1)</sup>	35,878	47,123	(24%)	
	Mar 31, 2024	Dec 31, 2023	Change	
Cash and cash equivalents	25,122	39,425	(36%)	
Working capital deficit	(11,201)	(10,028)	12%	
Total debt	715,356	713,435	—%	
Total assets	1,216,278	1,233,428	(1%)	
Common shares, end of period (000's)	34,111	34,111	—%	
Operating		Three months ended March 31,		
	2024	2023	Change	
Production				
Natural gas and LNG (Mcfpd)	154,043	188,384	(18%)	
Colombia oil (bopd)	1,405	565	149%	
Total (boepd)	28,430	33,615	(15%)	
Realized contractual sales				
Natural gas and LNG (Mcfpd)	150,421	185,624	(19%)	
Colombia oil (bopd)	1,389	587	137%	
Total (boepd)	27,779	33,153	(16%)	
Operating netbacks <sup>(1)</sup>				
Natural gas and LNG (\$/Mcf)	4.90	4.01	22%	
Colombia oil (\$/bbl)	20.15	25.86	(22%)	
Corporate (\$/boe)	27.51	22.88	20%	

<sup>(1)</sup> Non-IFRS measures – see "Non-IFRS Measures" section within the MD&A.

This press release should be read in conjunction with the Corporation's interim condensed consolidated financial statements and related Management's Discussion and Analysis ("MD&A"). The Corporation has filed its interim condensed consolidated financial statements and related MD&A as at and for the three months ended March 31, 2024 with Canadian securities regulatory authorities. These filings are available for review on SEDAR+ at www.sedarplus.ca.

Canacol is a natural gas exploration and production company with operations focused in Colombia. The Corporation's shares are traded on the Toronto Stock Exchange under the symbol CNE, the OTCQX in the United States of America under the symbol CNNEF, the Bolsa de Valores de Colombia under the symbol CNEC.

This press release contains certain forward-looking statements within the meaning of applicable securities law. Forwardlooking statements are frequently characterized by words such as "plan", "expect", "project", "target", "intend", "believe", "anticipate", "estimate" and other similar words, or statements that certain events or conditions "may" or "will" occur, including without limitation statements relating to estimated production rates from the Corporation's properties and intended work programs and associated timelines. Forward-looking statements are based on the opinions and estimates of management at the date the statements are made and are subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ materially from those projected in the forward-looking statements. The Corporation cannot assure that actual results will be consistent with these forward looking statements. They are made as of the date hereof and are subject to change and the Corporation assumes no obligation to revise or update them to reflect new circumstances, except as required by law. Information and guidance provided herein supersedes and replaces any forward looking information provided in prior disclosures. Prospective investors should not place undue reliance on forward looking statements. These factors include the inherent risks involved in the exploration for and development of crude oil and natural gas properties, the uncertainties involved in interpreting drilling results and other geological and geophysical data, fluctuating energy prices, the possibility of cost overruns or unanticipated costs or delays and other uncertainties associated with the oil and gas industry. Other risk factors could include risks associated with negotiating with foreign governments as well as country risk associated with conducting international activities, and other factors, many of which are beyond the control of the Corporation. Other risks are more fully described in the Corporation's most recent Management Discussion and Analysis ("MD&A") and Annual Information Form, which are incorporated herein by reference and are filed on SEDAR at www.sedar.com. Average production figures for a given period are derived using arithmetic averaging of fluctuating historical production data for the entire period indicated and, accordingly, do not represent a constant rate of production for such period and are not an indicator of future production performance. Detailed information in respect of monthly production in the fields operated by the Corporation in Colombia is provided by the Corporation to the Ministry of Mines and Energy of Colombia and is published by the Ministry on its website; a direct link to this information is provided on the Corporation's website. References to "net" production refer to the Corporation's working-interest production before royalties.

Use of Non-IFRS Financial Measures - Such supplemental measures should not be considered as an alternative to, or more meaningful than, the measures as determined in accordance with IFRS as an indicator of the Corporation's performance, and such measures may not be comparable to that reported by other companies. This press release also provides information on adjusted funds from operations. Adjusted funds from operations is a measure not defined in IFRS. It represents cash provided (used) by operating activities before changes in non-cash working capital and the settlement of decommissioning obligation, adjusted for non-recurring charges. The Corporation considers adjusted funds from operations a key measure as it demonstrates the ability of the business to generate the cash flow necessary to fund future growth through capital investment and to repay debt. Adjusted funds from operations should not be considered as an alternative to, or more meaningful than, cash provided by operating activities as determined in accordance with IFRS as an indicator of the Corporation's performance. The Corporation's determination of adjusted funds from operations may not be comparable to that reported by other companies. For more details on how the Corporation reconciles its cash provided by operating activities to adjusted funds from operations, please refer to the "Non-IFRS Measures" section of the Corporation's MD&A. Additionally, this press release references Adjusted EBITDAX and operating netback measures. Adjusted EBITDAX is defined as consolidated net income adjusted for interest, income taxes, depreciation, depletion, amortization, exploration expenses and other similar nonrecurring or non-cash charges. Operating netback is a benchmark common in the oil and gas industry and is calculated as total natural gas, LNG and petroleum sales, net transportation expenses, less royalties and operating expenses, calculated on a per barrel of oil equivalent basis of sales volumes using a conversion. Operating netback is an important measure in evaluating operational performance as it demonstrates field level profitability relative to current commodity prices. Adjusted EBITDAX and operating netback as presented do not have any standardized meaning prescribed by IFRS and therefore may not be comparable with the calculation of similar measures for other entities.

Operating netback is defined as revenues, net transportation expenses less royalties and operating expenses.

Realized contractual sales is defined as natural gas and LNG produced and sold plus income received from nominated takeor-pay contracts without the actual delivery of natural gas or LNG and the expiry of the customers' rights to take the deliveries.

The Corporation's LNG sales account for less than one percent of the Corporation's total realized contractual natural gas and LNG sales.

**Boe Conversion** - The term "boe" is used in this news release. Boe may be misleading, particularly if used in isolation. A boe conversion ratio of cubic feet of natural gas to barrels oil equivalent is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In this news release, we have expressed boe using the Colombian conversion standard of 5.7 Mcf: 1 bbl required by the Ministry of Mines and Energy of Colombia. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 5.7 Mcf:1, utilizing a conversion on a 5.7 Mcf:1 basis may be misleading as an indication of value.

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